

# SERVICES

At Southern Controls we believe in giving you more than just parts; we offer a wide variety of services that will help you before, during, and after your purchase. Your time is valuable, let us help you!

## Technical Support

Our technical support staff is the best in the business! We have decades of experience in a massive variety of applications. We can help solve your problem so you don't have to!

Here are just a few areas of expertise:

- ◆ INDUSTRY 4.0, IIOT
- ◆ VISION INSPECTION SYSTEMS
- ◆ INDUSTRIAL ID (BAR CODE READERS, RFID & LASER MARKING SYSTEMS)
- ◆ PROGRAMABLE LOGIC CONTROLLERS (PLC'S)
- ◆ MACHINE SAFETY SYSTEMS AND COMPONENTS
- ◆ HMI'S AND SCADA SYSTEMS INCLUDING HISTORIAN SOFTWARE
- ◆ VARIABLE FREQUENCY DRIVES
- ◆ I/O LINK- INFRASTRUCTURE AND DEVICES
- ◆ INDUSTRIAL ETHERNET NETWORKING
- ◆ MOTOR CONTROL CENTERS
- ◆ SENSING AND DETECTION
- ◆ INDUSTRIAL COMPUTERS
- ◆ ELECTRIC ACTUATORS
- ◆ MOTION CONTROL SYSTEMS
- ◆ WIRELESS I/O OR COMMUNICATIONS SYSTEMS

## Engineering Consulting and Support

Our team of highly experienced engineers are trained on the latest technologies and we also support legacy products and conversions from all the lines we represent. Here are just a few of the products we can help you with:

- ◆ VISION INSPECTION SYSTEMS
- ◆ ROBOTICS- COLLABORATIVE AND TRADITIONAL
- ◆ MACHINE CONTROL VIA PLC'S
- ◆ INDUSTRIAL PLANT FLOOR NETWORKING
- ◆ INDUSTRIAL WIRELESS I/O OR COMMUNICATIONS SYSTEMS
- ◆ DATA MANAGEMENT SYSTEMS
- ◆ INDUSTRIAL ID (BARCODE READERS, RFID AND LASEz MARKING SYSTEMS)
- ◆ VARIABLE FREQUENCY DRIVES
- ◆ MOTION CONTROL

Call now to speak to our engineers!  
**1-800-392-5770**



## Training

Do you have a group of technicians that need training on one of our products? No problem! We have highly skilled engineers that can host a training class on site or right here at Southern Controls in our very own state of the art training lab!

Contact us for training in all the following areas:

- ◆ OMRON COLLABORATIVE ROBOTS
- ◆ OMRON CS/CJ PLC PROGRAMMING
- ◆ OMRON SYSMAC STUDIO WITH ETHERCAT SETUP
- ◆ HMI'S AND SCADA SYSTEMS
- ◆ OMRON NX SYSMAC SAFETY PLC'S
- ◆ VISION INSPECTION SYSTEMS
- ◆ AC VARIABLE FREQUENCY DRIVES
- ◆ BASIC CONTROLS (SYMBOLS, WIRING OF PB, CONTACTORS, RELAYS AND ETC..)

Call now to speak to an engineer!  
**1-800-392-5770**

## Value-Added Services

We are staffed to support value-added services to save you time and money.

Some of these services include:

- ◆ CUSTOM ENGRAVING OF LEGEND PLATES, INCLUDING \*.DXF DRAWINGS
- ◆ ASSISTANCE WITH READING CAD, ELECTRICAL, PNEUMATIC & MECHANICAL DRAWINGS
- ◆ PRODUCT KITTING
- ◆ DESIGN ASSISTANCE FOR MECHANICAL GUARDING AND FENCING
- ◆ VENDOR MANAGED INVENTORY
- ◆ DEDICATED CUSTOMER STOCK



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800-350-4808  
256-350-9099  
DecaturSales@SouthernControls.com

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401 Pine Valley Circle  
800-424-1979  
205-426-6040  
BessemerSales@SouthernControls.com

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800-661-1740  
251-661-8489  
MobileSales@SouthernControls.com

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334-749-5747  
AuburnSales@SouthernControls.com

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5812 McCann Dr.  
877-624-0930  
225-236-0904  
BatonRougeSales@SouthernControls.com

Smyrna, TN. 37167  
869 Seven Oaks Blvd., Suite 150  
855-208-8693  
615-267-0597  
SmyrnaSales@SouthernControls.com

<b>ABB</b> SSAC, Baldor, Symcom, Contactors, Motor Starters, Switchgear, Circuit Breakers, Soft Starts, Motor Controls, VFD's, Robotics	<b>ADVANTECH</b> Industrial Computers	<b>AEROSUSA INC.</b> Unsurpassed in Cable Protection and Strain Relief	<b>ALLIED MOULDED PRODUCTS, Inc.</b>	<b>AMETEK</b> AUTOMATION & PROCESS TECHNOLOGIES	<b>BANNER</b> Photoelectric Sensors, Laser Sensors, Cord Sets, Light Curtains, Machine Safety Products, Level Controls, Vision Systems, Wireless Products
<b>Baumer</b> Passion for Sensors Sensors, Encoders	<b>CARLO GAVAZZI</b> Counters, Level Controls, Panel Meters, Phase Monitors, Temperature Controllers, Solid State Relays	<b>CCS AMERICA</b> Vision Lighting	<b>CONDUMEX INCORPORATED</b> Cable Solutions	<b>CONTRINEX</b> Proximity Sensors, Photo Eyes, RFID Products	<b>Danfoss</b> Pilot Devices, VFD's
<b>DROSSBACH</b> Corrugated Pipe Solutions Robotic Cable Solutions	<b>DURACELL PROCELL</b> Batteries, Flashlights	<b>EATON</b> Powering Business Worldwide Crouse-Hinds, B-Line, Bussmann, Cooper Lighting, Cooper Power Systems, Cooper Wiring Devices, Cutler-Hammer	<b>Edmund optics</b> Vision accessories	<b>EDRIVE</b> Electric Actuators	<b>ENCODER PRODUCTS COMPANY</b> Encoders, Linear Measurement
<b>Energizer INDUSTRIAL</b> Batteries, Flashlights	<b>entrelec</b> Terminal Blocks	<b>E-T-A</b> ENGINEERING TECHNOLOGY Circuit Breakers	<b>EUCHNER</b> More than safety. Safety Products	<b>EVEREADY</b> Batteries, Flashlights	<b>FEDERAL SIGNAL</b> Signals, Alarms, Strobe Lights
<b>FIBOX</b> Enclosing innovations Enclosures	<b>finder</b> Relays, Counters	<b>FLIR</b> Thermographic Cameras	<b>FLUKE</b> Meters & Testing Equipment	<b>FLOWLINE</b> LEVEL BEST Level Products, Level Transmitters, Level Switches, more.	<b>Fortress Interlocks</b> Safety Switches, Interlocks
<b>Fuji Electric</b> Circuit Breakers, VFD's, Motor Control Products, HMI Products	<b>FreelinWade</b> Cable Reels, Hose Reels, Cable Changers	<b>Green Creative</b> LED Lighting Solutions	<b>GREENCREATIVE</b> LED Lighting Solutions	<b>HAMMOND MANUFACTURING</b> Enclosures	<b>HPS</b> Hammond Power Solutions Power Transformers
<b>HANGER</b> Lighting Protection	<b>HARTING</b> Pushing Performance Connectors	<b>HELUKABEL</b> Control Cables, Flexible Cable, Robotic Cables, VFD Cables	<b>HOFFMAN</b> Enclosures, Air Conditioning	<b>Honeywell</b> Limit Switches, Microswitches, Encoders, Light Curtains, Wireless Controls	<b>HUBBELL</b> Wire management devices, Disconnect switches, Pin & sleeve devices, EC&M Crane Controls, Powerohm Resistors, Hubbell Industrial Controls
<b>IDEC</b> Relays, Switches, Pilot Devices, Sockets, Timers, Circuit Breakers	<b>igus</b> Control Cables, Cable Management	<b>Invertek Drives.com</b> Variable Frequency Drives	<b>Joslyn Clark</b> Industrial Controls	<b>KABELSCHLEPP</b> A member of the TOSIBAKI GROUP Cable & Hose Carrier	<b>LAPP</b> Offlex Cabling, Control Cables, Flexible Cable, Robotic Cables, VFD Cables
<b>Larco</b> Safety Mats	<b>Laser-View Technologies</b> Smart non-contact measurement solutions for industry Dimetix Laser Distance Sensors, Inclinometer and Crane Sentry	<b>Lenze AC Tech</b> AC Drives, Servos	<b>Leuze electronic</b> the best way to perceive Photoelectric Sensors, Laser Sensors, Cord Sets, Light Curtains, Machine Safety Products, Level Controls, Vision Systems, Wireless Products	<b>LINEMASTER</b> AMERICA'S FOOT SWITCH LEADER Foot Switches	<b>Littelfuse</b> Fuses, Inline Protection Devices
<b>LITZE</b> SYSTEMATIC TECHNOLOGY Cable Solutions	<b>Maple Systems</b> HMI Solutions	<b>MaxLite</b> Industrial Lighting Solutions	<b>MELTRIC CORPORATION</b> Cable Connectors	<b>MOBERN LIGHTING</b> Industrial Lighting Solutions	<b>MENCOM CORPORATION</b> IIme Multipole Connectors, Cable Connectors, Cord Sets
<b>molex</b> Connectors, Sockets, Fiber Optics	<b>NIEDAX INC.</b> Cable Tray, Strut	<b>OMNICABLE</b> EMPOWERING DISTRIBUTION Cable Solutions	<b>OMRON</b> DELTA TAU Motion Control Solutions	<b>OMRON</b> ELECTRONIC COMPONENTS PLC's, HMI Products, Relays, Counters, Timers, Proximity Sensors, RFID Systems, Vision Systems, Light Curtains, VFD's, Motion Control, Photoelectric Sensors, Machine Safety Products	<b>OMRON</b> ST SAFETY, TECHNOLOGY & INNOVATION Safety Solutions

<b>On robot</b> Tools & Software for Collaborative Applications	<b>PANDUIT</b> Wire Duct, Cable Ties, Connectors	<b>PEPPERL+FUCHS</b> SENSING YOUR NEEDS Proximity Sensors, Photoelectric Sensors, Intrinsic Safety Barriers, Signal Conditioners	<b>Pfannenberg</b> Thermal Management, Signaling, Liquid Cooling	<b>PHENIX CONTACT</b> Terminal Blocks, Ethernet Switches, Wireless Control Products, Power Supplies, Industrial PC's, Din Rail	<b>Pop-Link</b> Mounting Systems Flexible Mounting Hardware
<b>Pro-face</b> by Schneider Electric HMI Products	<b>PULS</b> Power Supplies, buffer modules	<b>STAHL</b> Explosion Proof and IS devices	<b>RAB LIGHTING</b> LED Lighting Solutions	<b>red lion</b> Sixnet, HMI Products, Panel Meters, Process Control Products	<b>REGAL</b> Terminal Blocks
<b>RITTAL</b> Enclosures, Air Conditioning	<b>ROBOTIQ</b> Electric Grippers & Robotic Accessories	<b>ROBOTUNITS</b> THE MODULAR AUTOMATION SYSTEM Aluminum Extrusions, Linear Motion Units, Safety Fencing, Conveyors	<b>ROLAND ELECTRONIC</b> Measuring & Detection Solutions	<b>SAB</b> North America Control Cables, Flexible Cable, Robotic Cables, VFD Cables	<b>SCE</b> SAGINAW CONTROL & ENGINEERING Your Enclosure Source Enclosures
<b>SCHMALZ</b> Vacuum Pump, Cups, Accessories and Material Handling Devices	<b>SCHMERSAL</b> Safe solutions for your industry Safety Switches	<b>SENSOPART</b> Proximity Sensors, Photoelectric Sensors, Laser Sensors, Ultrasonic Sensors	<b>shat-r-shield</b> The Protective Lighting Company Shatter-Resistant Lighting	<b>SIEMENS</b> Circuit Breakers, Contactors, Motor Starters, Panelboards, Switchboards, Power Transformers, Motor Controls	<b>SMC</b> Pneumatic Solutions
<b>SOFTNOZE</b> Sensor Mounting Solutions	<b>sprecher+schuh</b> Auer Signaling Products, Contactors, Relays, Disconnects, Pilot Lights, Push Buttons	<b>STAHLIN</b> Enclosures	<b>STOBER</b> Servos, Gearboxes and Reducers	<b>STRONGARM</b> Operator Interface Systems	<b>Swivellink</b> INTELLIGENTLY DESIGNED Mounting Solutions
<b>TAKEX</b> Photoelectric Sensors, Light Curtains, Fiber Sensing	<b>Tapeswitch</b> Safety Products	<b>TCI</b> Harmonic Solutions, Motor Protection Solutions	<b>Telco sensors</b> MAKING SENSE OF TECHNOLOGY Photoelectric Sensors, Proximity Sensors	<b>TELEDYNE DALSA</b> Everywhere you look Vision Systems, Sensors	<b>Thermal Edge Inc.</b> TEMPERATURE CONTROL SOLUTIONS FOR ELECTRICAL ENCLOSURES Air Conditioners
<b>Thomas&amp;Betts</b> A Member of the ABB Group Power & Surge Protection	<b>TIFFIN INSULATORS CO.</b> Insulating Solutions	<b>TIME MARK CORPORATION</b> Current Monitors, Voltage Monitors, Phase Monitors	<b>Tolomatic</b> EXCELLENCE IN MOTION. Pneumatic and Electric actuators	<b>TOPAZ</b> Lighting Solutions	<b>TOPWORX</b> Valve Controls, Position Sensors
<b>TRI-TRONICS</b> Smart Sensing Solutions Since 1954 Sensors, Encoders, Elevator Products	<b>TURCK</b> Proximity Sensors, Cord Sets, Flow Sensors, Level Controls, RFID Systems, Encoders, Relays, Network I/O, Process cabling	<b>UNITRONICS</b> HMI Products, PLC Controllers	<b>WEG</b> Motors, Motor Controls	<b>wenglor</b> the innovative family Proximity Sensors, Ultrasonic Sensors, Photoelectric Sensors	<b>WERMA</b> SIGNALTECHNIK Signaling, Alarms
<b>WITTENSTEIN</b> Electric Actuators	<b>YASKAWA</b> VFD's, Motion Controls, Servos	<b>YUASA</b> Specialty Batteries			

\*Not all product lines available in all locations

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